## $\begin{array}{cc} & 1938. \\ \text{NEW ZEALAND.} \end{array}$

## STATE FIRE INSURANCE OFFICE.

ANNUAL REPORT OF THE GENERAL MANAGER FOR THE YEAR ENDED 31st DECEMBER, 1937.

Presented to both Houses of the General Assembly pursuant to the Provisions of the State Fire Insurance Act, 1908.

State Fire Insurance Office, Wellington, 31st March, 1938.

I have the honour to submit the thirty-third annual report of the State Fire Insurance Office for the year ended 31st December, 1937, with the Revenue Account and Balance-sheet.

The following are the comparative figures for the last three years:—

*					1935.	1936.	1937.
Income—					£	£	£
Premiums					199,898	202,987	175,726
Other receipts, less land-tax					39,303	42,432	47,725
Premium on conversion of sec	urities				329	• • ,	
Outgo-							
Bonus rebate to policyholders					41,233	41,563	33,379
Claims					53,151	43,517	34,795
Working-expenses (exclusive of	of incon	ne-tax ar	nd Fire Bo	oard	,	,	,
contributions)					53,779	53,347	53,781
and the second second					7,994	8,225	9,602
т .					23,641	41,296	35,454
income tax	• •	• •		•	Per Cent.	Per Cent.	Per Cent.
Ratio of claims to premium in	come				26.59	$21 \cdot 44$	19.8
Ratio of working-expenses (ex-			e-tax and				
Board contributions) to p					$26 \cdot 9$	$26 \cdot 28$	$30 \cdot 61$
Ratio of Fire Board contribut					4.0	4.05	$5 \cdot 46$
Ratio of income-tax to premin					11.83	$20 \cdot 34$	20.18
ratio of media tail to promis		,1110	• •		£	£	£
Carried to reserve for unearned pro-	emiums	3					
Surplus, apportioned as follows:							
Written off Office premises					27,000	23,500	26.000
D 23 1					2,731	471	439
n nıın					30,000	<b>33</b> ,500	
Reinsurance Reserve					•••		30,000
Total					£50 731	$\frac{-}{£57,471}$	$\frac{-}{£56,439}$
Total	• •	• •	••	• •	£59,731	£31,411	±50,439
Reserves and funds at 31st Decem	ber			£	1,049,420	£1,083,391	£1,113,830

<sup>1.</sup> As regards premium income, the above comparison for this year does not indicate the true progress made by the Office, because of the fact that premiums for 1937 are shown after deduction of the original and special rebate, whereas premiums for 1936 are shown gross, inclusive of bonus rebate. This difference in method arises out of the decision made in December, 1936, to reduce premiums by the equivalent of the rebates then in operation, and to give policyholders on the premiums so reduced a further bonus out of profits.

If the 1937 premium income were shown on the same basis as in 1936, there would be a very satisfactory increase of over £13,000 over the previous year, and policyholders would be shown as having benefited by reductions and the new bonus to the extent of £33,000 more than in 1936.

The adjustment also requires to be taken into account as regards the apparent increase shown in

the working-expense ratio for the year.

The progress of business is illustrated by an increase of £7,653,000 in the aggregate amount insured,

while the number of policies increased by 8,166.

- 2. In December, 1937, the new system of graduated bonus to policyholders of one or more year's standing, which was instituted in December, 1936, was extended for a further period of one year, and from the approval given to the system there is justification for its permanent adoption. By crediting a bonus on renewal of existing insurances the policyholder profits by the results which his support has helped the State Office to achieve, and through an adjustment of bonus from time to time according to the profits made it becomes practicable to give policyholders in the aggregate insurance at the equivalent of cost price. The mutual intention of the State Fire Insurance Act of 1903 is thus fully attained.
- 3. The acquisition of areas of land adjoining the State Fire building in Wellington has enabled substantial building additions to be undertaken. The additions will provide accommodation of the most modern type for the growing staff of the Office, as well as for the needs of tenant Departments.

Provision is made in the accounts for the writing-off of old buildings which it becomes necessary

to demolish in the process of rebuilding.

In Invercargill a new State Fire building approaches completion, and when finished will suitably

and permanently house the Branch Office in that centre.

- 4. The following is a recapitulation of some of the services rendered by the State Fire Insurance Office since its establishment in 1905:—
  - 1905: Reductions of  $33\frac{1}{3}$  per cent. on rates on dwellings and like risks, and 10 per cent. on other classes of risks. Special higher ratings abolished.
  - 1923: Rebate system established, and 15 per cent. rebate declared to policyholders. Since 1923 the rate of rebate has varied from 10 per cent. to  $12\frac{1}{2}$  per cent.
  - 1933: Additional special rebate of from  $7\frac{1}{2}$  per cent. to  $12\frac{1}{2}$  per cent. given on dwellings and farm risks.
  - 1936: (a) The rebate of 1923 and additional special rebate of 1933 made into a permanent rate-reduction.
    - (b) New system of graduated bonus rebates instituted, whereby policyholders of one year or more receive a rebate varying between 10 per cent. and 25 per cent. according to the length of time they have been insured with the Office, the maximum rebate being reached in three years.

The above-mentioned services have resulted in savings to insured persons amounting to not less than £15,500,000 in the aggregate.

These premium reductions have affected every class of risk, whether trade, farming, or residential. Within the largest class of risk—dwellings and the like—typical cases show that State Fire policyholders now pay 4s. per cent., 5s. 3d. per cent., and 5s. 8d. per cent. as compared with 10s. per cent., 13s. per cent., and 15s. per cent. paid for similar risks in 1904.

As the Office is entirely self-supporting, the above-mentioned service has been rendered without one penny of cost to the Consolidated Fund. Indeed, the Consolidated Fund has benefited by payment of income-tax by the State Fire Office to an extent in the aggregate greatly exceeding payments of a similar character made by any other fire insurance office. It may be claimed with confidence that the voluntary public support given to the Office and the service it renders to the community now far exceed the anticipations of its founders thirty-four years ago.

5. Once again I desire to express appreciation of the work of the staff, which reaches a high

standard of competitive efficiency.

J. H. Jerram, General Manager.

## REVENUE ACCOUNT OF THE STATE FIRE INSURANCE OFFICE FOR THE YEAR ENDED 31ST DECEMBER, 1937.

Premiums after deduction of reinsurances Other receipts— £ s. d.	£ s. d. 175,725 18 3	Bonus rebate to policyholders Losses by fire and earthquake (after deduction of	£ 33,379	s. 4	d. 3
Interest, commission, and rent 49,682 19 6 Less land-tax 1,958 7 6	4" Tat 3a n	reinsurances)		0	0
	47,724 12 0	Commission	$9,632 \\ 30,976$		7 6
		Fund Contributions to Fire Boards under the Fire			<b>5</b>
		Expenses of management— £ s. d. Travelling-expenses	9,602	'	4
		vertising           1,440         6         1           Rent           1,176         5         7			
		Exchange			
		Office equipment	8.102 1 $1.424$ $3,172 1$	2	2
		Reinsurance Reserve	26,000	7 0 0 2	0
	2223,450 10 3	£	223,450 1	0	3

## BALANCE-SHEET OF THE STATE FIRE INSURANCE OFFICE ON THE 31ST DECEMBER, 1937.

Capital authorized by the State Fire £ \$\cdot\$ s. d.		Lnaouut	ies.						A886	ts.				
Insurance Act, 1908   100,000   Less not raised   100,000   Nil.	Capital authorized by the	State	Fire	£		£	s.	d				£	s.	đ.
Nil   Rural Advances bonds   14,175   0   0   0   0   0   0   0   0   0				100,00	)()				Government securities			643,671		0
Bad Debts Reserve   1,500   0   0   Reserve Fund   70,000   0   0   0   Reserve Fund   746,144   8   8   1   1   1   1   1   1   1   1	Less not raised			100,00	)()							276,163	19	()
Reserve Fund												14,175	()	0
Investments Fluctuation Reserve Fund   159,000   0   0   0   0   0   0   0   0   0												70,000	0	0
Reserve for unearned premiums							8	8				136,190	$^{2}$	11
Bonus Rebate Reserve			und				0	0	Outstanding premiums			11,128	5	1
Reinsurance Reserve Fund		$_{ m ims}$				104,246	9	11	Interest accrued but not due			9,310	0	9
Premium and other deposits						112,500	0	0	Rent accrued or due			2,575	9	10
Outstanding fire and earthquake losses									Rent overdue			138	0	0
Government taxes						1,054	9	10	Cash in Reserve Bank of New Zea-					
Sundry creditors	Outstanding fire and earthqu	akelos	ses			4,509	0	-0	land at Wellington, or in transit	£	s. d.			
Other amounts owing by the Office— £ s. d.  Reinsurance premiums due 7,087 13 9 Commission 2,551 7 4  Printing, stationery, and advertising 34 6 11  Postages and sundry charges 2,016 0 8  Fire-insurance funds, as per Revenue Account						70,454	0	0	to Wellington	93,372	2.11			
Reinsurance premiums due 7,087 13 9 Commission 2,551 7 4 Printing, stationery, and advertising 34 6 11 Postages and sundry charges 2,016 0 8 Fire-insurance funds, as per Revenue Account 439 2 4						55,769	$^{2}$	7	Imprest Account balances: Head					
Commission 2,551 7 4  Printing, stationery, and advertising	Other amounts owing by the	Office-	— £	s. (	l.					581	9 6			
Commission	Reinsurance premiums due	e	-7,08'	$7 \ 13$	9							93,953	12	5
vertising 34 6 11 Postages and sundry charges 2,016 0 8  Fire-insurance funds, as per Revenue Account	Commission		2,55	1 7	4									
Postages and sundry charges 2,016 0 8  Tire-insurance funds, as per Revenue Account 439 2 4	Printing, stationery, and	l ad-												
Fire-insurance funds, as per Revenue Account 439 2 4	vertising		3.	4 6 l	. l.									
Fire-insurance funds, as per Revenue Account 439 2 4	Postages and sundry charge	es	-2,016	5 0	8									
	, ,				-	11,689	8	8						
	Fire-insurance funds, as per	Revent	ie Acce	ount .		439	2	4						
$ \underbrace{\pounds 1,257,306}_{} \underbrace{2 0}_{} $	_													
					£1,	257,306	<b>2</b>	0			£1	,257,306	$^{2}$	0
														_

3rd June, 1938.

J. H. Jerram, General Manager.

L. H. Osborn, Deputy General Manager.

I hereby certify that the Revenue Account and Balance-sheet have been duly examined and compared with the relative books and documents submitted for audit, and correctly state the position as disclosed thereby.—J. H. FOWLER, Controller and Auditor-General.

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