

Table VIII hereunder sets out in some detail the nature of our export trade with Australia for the two years 1936 and 1937 :—

Table VIII.

Commodity.			1936.		1937.	
			Quantity.	Value.	Quantity.	Value.
				£(N.Z.)		£(N.Z.)
Timber, sawn .. ..	Sup. ft.	25,693,632	242,570	16,072,627	174,329	
<i>Phormium tenax</i> .. ..	Tons	2,965	59,202	2,788	72,244	
Tow .. ..	"	217	2,372	154	1,973	
Grass and clover seeds .. ..	Cwt.	32,409	68,020	23,630	55,203	
Peas .. ..	Centals	33,778	33,675	37,600	38,144	
Oats .. ..	"	1,952	961	1,835	1,013	
Fish, frozen .. ..	Cwt.	53,029	130,403	43,486	138,906	
Sugar of milk .. ..	lb.	393,120	10,558	442,064	12,192	
Wool .. ..	"	9,232,465	313,809	5,992,283	325,002	
Tallow .. ..	Tons	479	10,183	270	6,110	
Sausage-casings .. ..	lb.	292,221	16,215	215,146	11,720	
Hides, pelts and skins—						
Calf-skins .. ..	No.	66,387	23,994	62,461	24,885	
Cattle-hides .. ..	"	87,616	139,442	93,877	177,022	
Sheep-skins without wool .. ..	"	143,054	15,247	52,786	5,969	
Sheep-skins with wool .. ..	"	6,518	1,863	7,757	1,636	
Pumice and sandstone .. ..	Tons	2,995	8,210	2,633	7,220	
Gold—Bar, dust ingot, and sheet .. ..	Oz.	31,186	248,632	40,650	325,746	
Dairying machinery .. ..			15,246		21,018	

It is seen that there has been some increase in the quantity of sugar of milk exported but reduced quantities of timber, fish, wool, casings, and sheep-skins, but increased prices obtained for fish and wool have offset the reduced quantities in these items.

The development in Australia of major secondary industries such as aeroplanes and munition manufacture is of paramount importance to New Zealand.

Towards the latter part of 1937 the Australian Government, at the invitation of the New Zealand Government, sent a delegation headed by the Hon. T. G. White to discuss trade matters. The need for increased production within the Dominion necessitated additional protection for certain industries, and following the discussions, by the Trade Agreement (Australia) Order 1938, effective as from 1st March, 1938, certain alterations in the tariff on goods the produce or manufacture of the Commonwealth of Australia were made.

#### TRADE WITH CANADA.

Again there has been a notable increase in the total trade between New Zealand and Canada, exports from New Zealand rising in 1937 by £564,441, or 51 per cent., compared with 1936, while imports from that source increased by £1,238,359, or 37 per cent., over the previous year's figures. Table IX sets out the position for the past five years :—

Table IX.—Total Trade with Canada.

Year ended 31st December,				Total Trade.	Exports to Canada.	Imports from Canada.	Excess of Imports over Exports.
				£(N.Z.)	£(N.Z.)	£(N.Z.)	£(N.Z.)
1933 .. ..				1,825,807	560,875	1,264,932	694,057
1934 .. ..				2,796,475	697,865	2,098,610	1,400,745
1935 .. ..				3,107,600	656,984	2,450,616	1,793,632
1936 .. ..				4,428,700	1,103,008	3,325,692	2,222,684
1937 .. ..				6,231,500	1,667,449	4,564,051	2,896,602

Canada in 1937 took 2·49 per cent. of our total exports, as against 1·96 per cent. in 1936, while we imported goods of Canadian origin to the extent of 8·13 per cent. of total imports, as against 7·53 per cent. in the previous year. It is interesting to note that from Canadian statistics imports of New Zealand origin represent 1 per cent. of total imports into Canada and New Zealand absorbs 1·5 per cent. of the total exports from Canada. These percentages relate to the year ended 31st March, 1938, during which period, again quoting Canadian statistics, exports to New Zealand improved by 43·3 per cent. and imports from New Zealand by 37·4 per cent. compared with the 1936-37 year.

The major items entering New Zealand from Canada show increases as follows, 1936 figures being shown in parentheses: Motor-vehicles, £1,555,776 (£907,887); rubber tires, £429,441 (£261,886):