

we beg now to tender as follows for the three forms of cable set forth in the specification which accompanied your letter dated 10th November instant, viz. :—

(A.) No. 1. Fourteen nautical miles, and thirty-two ditto ditto, in all forty-six nautical miles, one conductor	£11,300
No. 2. Forty-six nautical miles, two conductors	15,800
No. 3. Forty-six ditto, three conductors	19,000

These prices being for delivery of the cable free on board in the Port of London, and a net cash payment or payments in London, at a date or dates to be agreed between us.

(B.) For the same cables carried to New Zealand, submerged, and maintained for twelve months, the following sums, viz. :—

No. 1	£33,000
No. 2	41,500
No. 3	47,500

Payment of the same being made as follows:—For the first two-fifths of the total sum, upon certificate by your engineer of delivery of the cable on board ship in the Port of London (or other agreed part of the River Thames), testing at the time up to the standard required by the specification; for a further one-fifth portion of the same sum on the arrival of the ship at Port Nicholson (New Zealand), and certificate by your Government's engineer that the cable still tests up to specified standard; for the fourth one-fifth portion one month after the successful submergence of the cable, it being at the time in working order; and the last one-fifth portion twelve months after the laying of the cable, it being then also in working order; but this Company shall be free of all liability in respect of damage by ships, anchors during the twelve months, except to the extent of placing the Company's servants at the service of the Government for the repairs of such damages.

The payment of two-fifths in London to be by draft on a London banker; payments in New Zealand by drafts at par, also on London.

This tender is subject to acceptance within one month, and to certain modifications which, we have no doubt, will be mutually arranged without difficulty.

We beg herewith to hand you samples, &c., sketches of the three forms of cable, and

We remain, &c.,
The India Rubber, Gutta Percha, and Telegraph
Works Company (Limited),
JOHN W. WILLIAMS.

John Morrison, Esq., &c.,
Office of the New Zealand Government Agency,
3, Adelaide Place, King William Street, London, E.C.

Enclosure 6 in No. 6.

Mr. R. A. GLASS to Mr. JOHN MORRISON.

Telegraph Construction and Maintenance Company Limited.

Offices, 54, Old Broad Street,

London, E.C., 21st November, 1865.

SIR,—

In answer to your favor of the 11th instant, enclosing a specification of 46 miles of Submarine Telegraph Cable required by the New Zealand Government, I beg to inform you that this Company will undertake to supply and coil the cable or cables into a ship in the Port of London at the following net prices, viz. :—

14 nautical miles, containing one conductor as per specification ...	£317 per naut.
32 nautical miles of cable, containing one conductor, and secondly specified by you	£230 per naut.
Or, 46 nautical miles of cable, containing two conductors, as thirdly specified	£381 per naut.
Or, 46 nautical miles of cable, containing three conductors, as fourthly specified	£445 per naut.

I have also to inform you that this Company will undertake to deliver the cable or cables within the time specified by you.

But that, in consequence of the short length to be laid and the great distance from this country, where the work is to be carried out, this Company cannot undertake the operation of submerging the cable and taking the risk of maintenance, but if there is anything in which the officers of the Company can render you any assistance, either in shipping the cable, obtaining proper machinery for laying it, engaging competent hands to superintend the work, or in any other way, I shall be most happy to give such instructions as shall secure all necessary aid and attention.

In my letter of 19th ultimo I gave you an estimate of the cost of machinery and staff.

I am, &c.,

R. A. GLASS,
Managing Director.

P.S.—The terms of payment to be net cash on shipment.

R. A. GLASS.

J. Morrison, Esq., Agent to the New Zealand Government.

Enclosure 7 in No. 6.

Messrs. SIEMONS Brothers, to Mr. JOHN MORRISON.

3, Great George Street, Westminster,

14 November, 1865.

SIR,—

Thanking you for your invitation to us to tender for the submersion of the Cook's Straits Telegraph Cable, we beg to say that we have looked carefully through the specification and conditions,